Salesforce ADM-211

Salesforce Advanced Administrator Certification Questions & Answers

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ADM-211

Salesforce Certified Advanced Administrator

60 Questions Exam – 65% Cut Score – Duration of 105 minutes

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Discover More about the ADM-211 Certification

Are you interested in passing the Salesforce ADM-211 exam? First discover, who benefits from the ADM-211 certification. The ADM-211 is suitable for a candidate if he wants to learn about Administrator. Passing the ADM-211 exam earns you the Salesforce Certified Advanced Administrator title.

While preparing for the ADM-211 exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The ADM-211 PDF contains some of the most valuable preparation tips and the details and instant access to useful **ADM-211 study materials just at one click**.

Salesforce ADM-211 Advanced Administrator Certification Details:

Exam Name	Salesforce Advanced Administrator
Exam Code	ADM-211
Exam Price	Registration fee: $200 USD Retake fee: $100 USD
Duration	105 minutes
Number of Questions	60
Passing Score	65%
Recommended Training / Books	**Administer, Extend, and Automate Salesforce (ADX211)** **Administer, Extend, and Automate Salesforce - Extended ADX-211E)** **Prepare for your Advanced Administrator Certification Exam (CRT211)**
Schedule Exam	**PEARSON VUE**
Sample Questions	**Salesforce ADM-211 Sample Questions**
Recommended Practice	**Salesforce Certified Advanced Administrator Practice Test**

ADM-211 Syllabus:

Section	Objectives	Weight
Security and Access	- Given a scenario, determine the implications to record and field data access (Sharing model, controlled by parent, grant access by hierarchies, dashboard and report folders access, email folder access, Territory Management).	**20%**

Section	Objectives	Weight
	- Compare and contrast the capabilities of custom profiles, permission sets, and delegated administration. - Given a scenario determine the implications of user authentication. - Compare and contrast the capabilities of a complex business model. (Person accounts, Account, Contacts, and Contact to multiple Accounts.)	
Objects and Applications	- Given a scenario, determine the appropriate solution to enhance or extend objects. (master-detail, lookup, junction object, related list, record type, schema builder, and object creator). - Given a scenario, determine the appropriate solution to enhance or extend the UI/UX with applications. (app manager, lightning app builder, dynamic forms, standard lightning page components, console, and lightning page analyze button.)	**19%**
Auditing and Monitoring	- Given a scenario, determine the appropriate tools for monitoring and troubleshooting system activity (debug log, set up audit trail). - Explain how to ensure sensitive data is setup to support a business/legal/compliance use case in production and sandbox environments. - Explain how to review and troubleshoot security settings including pending updates that may change system access.	**10%**
Cloud Applications	- Describe the features of Salesforce which enable Sales users to conduct the sale process, including products, price books, schedules, orders, and quotes - Distinguish and understand the implications and capabilities of Forecasting and Territory Management - Explain how to create and maintain Salesforce Knowledge (article record types, data categories). - Explain how to create and maintain service entitlements and entitlement processes. - Describe the features of Salesforce which enable interaction between support agents and customers (Chat, Case Feed, Service Cloud Console, Experience Cloud sites, Omni-Channel). - Given a scenario, understand the standard Salesforce suite of products that enable extending the core platform.	**11%**
Data and Analytics Management	- Explain the tools and best practices for assessing, improving and enriching data quality. (data types, validation, managing duplicates, enriching, archiving). - Given a scenario, determine the appropriate	**13%**

Section	Objectives	Weight
	analytic tools to meet complex reporting requirements (custom report types, reporting snapshots, complex charting, custom summary formulas, bucketing, joined reports, cross filters, dynamic dashboards, dashboard filters). - Understand methods to connect to, access, backup/restore, or archive data outside of the Salesforce platform. (big objects, data warehouse, external objects, data lakes, third-party solutions, and Salesforce Connect). - Given a scenario, identify the appropriate tools and methods for importing data into Salesforce. (data import wizard, data loader, and external ID).	
Environment Management and Deployment	- Describe the options available to move metadata between environments (change sets, sandboxes, and AppExchange - managed/unmanaged). - Describe the capabilities and best practices for using change sets to move metadata between environments.	7%
Process Automation	- Given a complex scenario, determine the solution using the best tool, or combination of tools to solve a business problem - Given a scenario identify the appropriate tool or method for troubleshooting declarative automation. - Given a scenario, explain the capabilities and limitations of each declarative automation tool. - Understand the implications of the order of execution when using automation tools.	20%

Broaden Your Knowledge with Salesforce ADM-211 Sample Questions:

Question: 1

A developer needs to create a trending report. What should he/she use to get the historical data?

- a) Reports
- b) Reporting snapshots
- c) Roll-up summary
- d) Report types
- e) Audit history records

Answer: b

Question: 2

How can Eric Cordell become the owner of a lead record he did not create?

a) By accepting the record from a queue
b) By being above the current owner of the record in the role hierarchy
c) By already being a record owner
d) By having someone share the record with him
e) By having Modify All Data permission

Answer: b

Question: 3

An Administrator has been asked to create a new field called Region Code on the Opportunity object.

This field should only be visible to users with the Outside Sales, Manager, and System Administrator profiles and editable by users with the System Administrator and Manager profiles.

How should the Administrator ensure this field is accessible to only these users?

a) Edit the field-level security on the Region Code field for these three profiles.
b) Create a new record type and page layout for the Opportunity object for these three profiles.
c) Edit the role hierarchy and move the Outside Sales and Manager roles lower in the hierarchy
d) Create a new page layout for the Opportunity object for these three profiles.

Answer: a

Question: 4

Universal Containers has a requirement to report on opportunities where the probability has dropped beneath 50%. The Administrator has created a custom checkbox as a way to identify these records.

What else should the Administrator do to meet this requirement?

a) Enable field history tracking on the field and include the history in the report filter.
b) Create an approval process that submits the opportunity for approval when the custom checkbox is true.
c) Create a workflow rule that updates the field when the probability drops below 50%.
d) Build a validation rule that displays an error when the user enters the probability at less than 50%.

Answer: c

Question: 5

How do you autopopulate the city picklist values based on the state selected?

a) Dependent Picklist
b) Validation Rules
c) Workflows
d) Duplicate Rule

Answer: a

Question: 6

Which of the following are true about opportunity pipeline and forecast reporting except?

a) Pipeline reports may include omitted opportunities from the forecast.
b) Forecasts may be overridden.
c) Pipeline reports may be overridden.
d) Opportunity stages may be used to determine the forecast category of an opportunity.

Answer: d

Question: 7

The sales manager at Universal Containers wants to see all opportunities that do not have any activities. Which report type could be used to meet this requirement?

Choose two answers

a) A custom report type with Opportunity as the primary object and Activity as the secondary object.
b) An Opportunity report with a cross-object filter of opportunities without activities.
c) A joined report using an opportunity report in Block A; a task and event report filtered by tasks for Block B.
d) A standard Opportunity report filtered where the field Last Activity is blank.

Answer: b, d

Question: 8

What settings can you configure on a profile?

a) Revoke sharing permissions
b) Enable record types
c) Enable read, create, edit, and delete on objects
d) Specify language

Answer: a

Question: 9

Universal Containers has a custom field on its contact record called Salary that is hidden for all profiles except the System Administrator.

The Administrator has been asked to grant Read-Only access to the Salary field to the recruiters and assistants. The recruiters and assistants currently have two different profiles.

How can the Administrator meet this requirement?

Choose two answers

a) Change the access levels in the Recruiter and Assistant profiles to Read-Only for the Salary field.
b) Create a sharing rule for the Contact object using criteria-based sharing on the Salary field.
c) Create a permission set with Read-Only access to the Salary field and assign it to the assistant and recruiter users.
d) Create a new profile for the assistants and recruiters and reassign these users to the new profile.

Answer: a, c

Question: 10

Sales representatives are reporting trouble syncing quotes with their related opportunities. What is a possible explanation for this problem?

Choose two answers

a) The attached currency is no longer active.
b) The quote contains an archived list price.
c) The quote is attached to a closed opportunity.
d) The user does not have Edit permissions on the quote.

Answer: a, b

Avail the Study Guide to Pass Salesforce ADM-211 Advanced Administrator Exam:

● Find out about the ADM-211 syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.

- Once you are done exploring the **ADM-211 syllabus**, it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.
- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.
- The candidate should not miss out on the scope to learn from the ADM-211 training. Joining the Salesforce provided training for ADM-211 exam helps a candidate to strengthen his practical knowledge base from the certification.
- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the **ADM-211 sample questions** and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. ADM-211 practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

Career Benefits:

- Passing the ADM-211 exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

Here Is the Trusted Practice Test for the ADM-211 Certification

VMExam.Com is here with all the necessary details regarding the ADM-211 exam. We provide authentic practice tests for the ADM-211 exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on VMExam.Com for rigorous, unlimited two-month attempts on the **ADM-211 practice tests**, and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Salesforce Certified Advanced Administrator.

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