Salesforce Industries CPQ Developer

**Salesforce Industries CPQ Developer
Certification Questions & Answers**

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INDUSTRIES CPQ DEVELOPER

Salesforce Certified Industries CPQ Developer
60 Questions Exam – 67% Cut Score – Duration of 105 minutes

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Discover More about the Industries CPQ Developer Certification

Are you interested in passing the Salesforce Industries CPQ Developer exam? First discover, who benefits from the Industries CPQ Developer certification. The Industries CPQ Developer is suitable for a candidate if he wants to learn about Salesforce Developer. Passing the Industries CPQ Developer exam earns you the Salesforce Certified Industries CPQ Developer title.

While preparing for the Industries CPQ Developer exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The Industries CPQ Developer PDF contains some of the most valuable preparation tips and the details and instant access to useful **Industries CPQ Developer study materials just at one click**.

Salesforce Industries CPQ Developer Industries CPQ Developer Certification Details:

Exam Name	Salesforce Industries CPQ Developer
Exam Code	Industries CPQ Developer
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	63%
Recommended Training / Books	**Industries CPQ Foundation** **Industries CPQ System Administration** **Build CPQ Solutions for Industries (IPQ 435)**
Schedule Exam	**Kryterion Webassessor**
Sample Questions	**Salesforce Industries CPQ Developer Sample Questions**
Recommended Practice	**Salesforce Certified Industries CPQ Developer Practice Test**

Industries CPQ Developer Syllabus:

Section	Objectives	Weight
Products	- Identify concepts required to configure product and product bundles. - Identify concepts required to configure object type hierarchies. - Identify concepts required to configure attributes. - Determine the implications of the configurations of a product.	**20%**
Promotions and Discounts	- Identify concepts required to configure promotions. - Identify concepts required to configure discounts. - Determine when to use promotions and/or discounts. - Describe the capabilities and use cases for formula fields and roll-up summary fields.	**7%**
Pricing	- Identify concepts required to build pricing. - Identify concepts required to configure attribute based pricing. - Define how to adjust pricing. - Determine which types of pricing to use and when. - Identify concepts required to create cost and margin.	**17%**
Rules	- Identify concepts required to build context rules. - Identify concepts required to build advanced rules. - Identify concepts required to build product configuration procedures. - Determine which type of rule to use and when.	**12%**
APIs	- Determine when to use cart based APIs or the digital commerce APIs. - Differentiate among the cart based APIs methods, parameters, and how to use them. - Differentiate among the digital commerce APIs methods, parameters, and how to use them. - Identify concepts required to build sales catalogs.	**12%**
Ordering and Quoting	- Describe the user experience of the cart. - Identify concepts required to configure multi-site quoting. - Identify concepts required to create basic configurations to ordering and quoting. - Describe asset based ordering (ABO).	**12%**
Troubleshooting	- Troubleshoot product, pricing, promotions and discounts, and rules. - Troubleshoot API parameters, responses, and requests.	**20%**

Broaden Your Knowledge with Salesforce Industries CPQ Developer Sample Questions:

Question: 1

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls.

Which type of APIs should the developer use to meet these requirements?

a) Digital Commerce APIs
b) Data Raptor APIs
c) integration Procedure APIs
d) Cart-Based APIs

Answer: a

Question: 2

Why does Guided Selling need a persistent cart?

a) To ensure the cart continues to appear between process steps
b) To launch the OmniScript from the Vlocity action button and begin the process
c) To prevent the regular Vlocity Cart from appearing
d) To fully display the instructions and step titles for each process step

Answer: a

Question: 3

Which of these can you use in a promotion to change the price of a child product?

(Choose TWO)

a) Override
b) MACD
c) New order
d) Adjustment
e) Different price list

Answer: a, d

Question: 4

By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects?

   a) Applicable Objects in Template Settings
   b) Document Template object picklist
   c) PDF Document Template custom setting
   d) Applicable Item Types in Template Settings

Answer: b

Question: 5

When you assign a time plan to a child product in a promotion, what does the time plan affect?

   a) When the entire promotion expires
   b) When the time plan begins for the child product
   c) Which customers are eligible for the child product
   d) How long the price of the child product is changed by the promotion

Answer: d

Question: 6

What can a developer use to make sure a subscription ends at the end of the subscription plan?

   a) A time policy
   b) A time plan
   c) An Effective Until date
   d) An Effective From date

Answer: c

Question: 7

Where do product images appear in the Cart?

   a) In the Product Details modal window
   b) In the Product List
   c) Product images must be configured in the Cart's templates
   d) In the Cart's Line Item pane

Answer: c

Question: 8

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

a) Specify "vlcPersistentComponent" in the Response JSON Node properly
b) Check the Render property for the action that creates it
c) Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
d) Check the Show Persistent Cart property for the action that creates it

Answer: c

Question: 9

How are promotions applied to an order in Vlocity Cart?

a) By clicking on Add to Cart for a promotion in the promotions list
b) By running the Promotion Hierarchy Batch job
c) Automatically using context rules
d) By clicking the Take me there configuration icon

Answer: a

Question: 10

If you want to limit the duration of a discount on a child product's price, what would you use?

a) The time plan on the entire promotion
b) The time plan on the child product's discount
c) The time policy of the promotion
d) The override of the child product's cardinality

Answer: b

Avail the Study Guide to Pass Salesforce Industries CPQ Developer Industries CPQ Developer Exam:

- Find out about the Industries CPQ Developer syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.
- Once you are done exploring the **Industries CPQ Developer syllabus**, it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.
- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.
- The candidate should not miss out on the scope to learn from the Industries CPQ Developer training. Joining the Salesforce provided training for Industries CPQ Developer exam helps a candidate to strengthen his practical knowledge base from the certification.
- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the **Industries CPQ Developer sample questions** and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. Industries CPQ Developer practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

Career Benefits:

- Passing the Industries CPQ Developer exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

Here Is the Trusted Practice Test for the Industries CPQ Developer Certification

VMExam.Com is here with all the necessary details regarding the Industries CPQ Developer exam. We provide authentic practice tests for the Industries CPQ Developer exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on VMExam.Com for rigorous, unlimited two-month attempts on the **Industries CPQ Developer practice tests**, and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Salesforce Certified Industries CPQ Developer.

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