

Salesforce NP-Con-101

**Salesforce Nonprofit Success Pack Consultant
Certification Questions & Answers**

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NP-CON-101

[Salesforce Certified Nonprofit Success Pack Consultant](#)

65 Questions Exam – 67% Cut Score – Duration of 105 minutes

VMExam



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Discover More about the NP-Con-101 Certification

Are you interested in passing the Salesforce NP-Con-101 exam? First discover, who benefits from the NP-Con-101 certification. The NP-Con-101 is suitable for a candidate if he wants to learn about Salesforce Consultant. Passing the NP-Con-101 exam earns you the Salesforce Certified Nonprofit Success Pack Consultant title.

While preparing for the NP-Con-101 exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The NP-Con-101 PDF contains some of the most valuable preparation tips and the details and instant access to useful [NP-Con-101 study materials just at one click.](#)

Salesforce NP-Con-101 Nonprofit Success Pack Consultant Certification Details:

Exam Name	Salesforce Nonprofit Success Pack Consultant
Exam Code	NP-Con-101
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	65
Passing Score	67%
Recommended Training / Books	Prepare for your Salesforce Nonprofit Success Pack Consultant Credential
Schedule Exam	Kryterion Webassessor PEARSON VUE
Sample Questions	Salesforce NP-Con-101 Sample Questions
Recommended Practice	Salesforce Certified Nonprofit Success Pack Consultant Practice Test

NP-Con-101 Syllabus:

Section	Objectives	Weight
Domain Expertise	- Identify the appropriate Salesforce solutions for fundraising and donor management. - Identify the appropriate Salesforce solutions for marketing and engagement. - Identify the appropriate Salesforce solutions for program and/or volunteer management. - Distinguish and rationalize the purpose for resource sites like the Trailblazer Community, Trailhead, and AppExchange, etc.	20%
Nonprofit Cloud Product Configuration	- Given a set of requirements, modify NPSP Settings for people management (Leads, Contacts, Accounts, Affiliations, Relationships, Addresses) defaults. - Given a set of requirements, configure fundraising features (Opportunities, Payments, Allocations, Gift Entry and Recurring Donations) and batch process handling. - Given an error message through a Nonprofit Cloud application, determine whether it is a Nonprofit Cloud application issue and appropriate next steps. - Explain the implications of the Salesforce release window on implementations. - Install Nonprofit Cloud applications and/or solutions. - Configure the Nonprofit Cloud application security model to meet customer requirements.	22%

Section	Objectives	Weight
Implementation Strategies and Best Practices	- Given a scenario, facilitate a successful Nonprofit Cloud consulting engagement. - Gather requirements, create user stories, and turn business processes into solution design. - Create a change management process based on Salesforce best practices for governance. - Determine and implement the appropriate testing and deployment strategy (sandbox, production, tools, etc.).	18%
Solution Design	- Identify the appropriate Salesforce solution(s) to meet customer requirements. - Distinguish when it is appropriate to use declarative development (low code), custom code development, or a third-party solution. - Analyze customer requirements to determine appropriate solution design considering capabilities, limitations, and design trade-offs. - Determine the appropriate security features to use following Salesforce best practices.	20%
Integration and Data Management	- Given a specific data requirement, explain the use cases and considerations for using Salesforce native, third-party, or Nonprofit Cloud application data tools. - Given customer requirements, articulate and implement data migration and/or integration strategies for a Nonprofit Cloud implementation. - Identify which duplicate management	15%

Section	Objectives	Weight
	tools to use for a Salesforce implementation.	
Analytics	- Given a scenario, determine the appropriate analytics solution (Reports, Dashboards, Tableau and Tableau CRM, third-party solutions, etc.) in Nonprofit Cloud.	5%

Broaden Your Knowledge with Salesforce NP-Con-101 Sample Questions:

Question: 1

If a donor pledges a donation amount and is not able to send in a payment a few months later, how would you manage to keep donation records accurate?

- a) Delete payment records
- b) Convert it to posted
- c) Close recurring donation
- d) Write-off

Answer: d

Question: 2

While creating a contact from a lead, how do you ensure that no other records get created?

- a) Check 'No other record creation" checkbox
- b) Check "Only Contact record creation" checkbox
- c) Make sure "Do not create a new Opportunity upon conversion" is checked
- d) Make sure the Send Email to the Owner box is unchecked.

Answer: c

Question: 3

The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- a) Disable Opportunity Contact Role trigger handlers.
- b) Disable TDTM for specific users.
- c) Disable the Trigger Handler using Apex instead of TDTM.
- d) Disable TDTM for all users.

Answer: b

Question: 4

Why is the development manager unable to see the Template changes?

- a) The development manager requires additional permissions for the new Engagement Plan Template changes.
- b) Changes to Engagement Plan Templates only affect new Engagement Plans.
- c) Engagement Plan Template changes need to propagate through the platform.
- d) Engagement Plan Template changes must be accepted by the user on the Template detail record first.

Answer: b

Question: 5

What are the two processes for creating custom installment periods?

(choose 2)

- a) Make a new record type
- b) Add the custom installment period to the actual picklist field.
- c) Create a new field on the donation object
- d) Create custom installment period in NPSP settings

Answer: b, d

Question: 6

Which tool looks into the organization for any inconsistencies or errors and reports back with the type of error and a description of it?

- a) NPSP Health Check
- b) Data Loader
- c) NPSP Reports
- d) Salesforce Optimizer

Answer: a

Question: 7

Where should nonprofit users go to suggest new features or improvements to NPSP?

- a) Trailblazer Community
- b) Salesforce Help
- c) Salesforce AppExchange
- d) Power of Us Hub

Answer: a

Question: 8

What is an example of a Single Result Operation Rollups?

- a) Total No of gifts
- b) Gift Amount
- c) Average Gift Amount
- d) Last Gift Date

Answer: d

Question: 9

How are Reciprocal Relationships created/determined? (choose 2)

- a) Based on Relationship Type value
- b) Based on the Contact's Gender
- c) Based on Contact's primary affiliation
- d) Based on Contacts memberships

Answer: a, b

Question: 10

A nonprofit wants to track various funds in Salesforce to report on its restricted donations. Which NPSP feature should the consultant recommend?

- a) Levels
- b) Engagement Plans
- c) General Accounting Units
- d) Customizable Rollups

Answer: c

Avail the Study Guide to Pass Salesforce NP-Con-101 Nonprofit Success Pack Consultant Exam:

- Find out about the NP-Con-101 syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.
- Once you are done exploring the [NP-Con-101 syllabus](#), it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.

- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.
- The candidate should not miss out on the scope to learn from the NP-Con-101 training. Joining the Salesforce provided training for NP-Con-101 exam helps a candidate to strengthen his practical knowledge base from the certification.
- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the [NP-Con-101 sample questions](#) and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. NP-Con-101 practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

Career Benefits:

- Passing the NP-Con-101 exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

Here Is the Trusted Practice Test for the NP-Con-101 Certification

VMExam.Com is here with all the necessary details regarding the NP-Con-101 exam. We provide authentic practice tests for the NP-Con-101 exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on VMExam.Com for rigorous, unlimited two-month attempts on the NP-Con-101 practice tests, and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Salesforce Certified Nonprofit Success Pack Consultant.

Start Online practice of NP-Con-101 Exam by visiting URL
<https://www.vmexam.com/salesforce/np-con-101-salesforce-nonprofit-success-pack-consultant>